

**Labrador Retriever Club, Inc., 2013 Specialty
Profit & Loss Budget vs. Actual
January through November 2013**

	Jan - Nov 13	Budget	\$ Over Budget	% of Budget
Income				
Agility Trial Income				
Entry Fees-Agility	6,726.00	3,950.00	2,776.00	170.3%
Total Agility Trial Income	6,726.00	3,950.00	2,776.00	170.3%
Banking Income				
Banking-Interest Earned	1.29	5.00	-3.71	25.8%
Total Banking Income	1.29	5.00	-3.71	25.8%
Buffet-BBQ Income				
Donations	1,000.00	0.00	1,000.00	100.0%
Ticket Sales-BBQ	2,550.00	1,000.00	1,550.00	255.0%
Total Buffet-BBQ Income	3,550.00	1,000.00	2,550.00	355.0%
Catalog Income				
Catalog-Advertising	1,110.00	1,200.00	-90.00	92.5%
Catalog-Sales	1,205.00	1,650.00	-445.00	73.0%
Total Catalog Income	2,315.00	2,850.00	-535.00	81.2%
Educational Seminar Income				
Ticket Sales-Seminar	2,640.00	4,000.00	-1,360.00	66.0%
Total Educational Seminar Income	2,640.00	4,000.00	-1,360.00	66.0%
Health Clinic-Income				
Test Fees	1,750.00	0.00	1,750.00	100.0%
Total Health Clinic-Income	1,750.00	0.00	1,750.00	100.0%
Hospitality/Sponsorship Income				
Donations-Purina	2,000.00	2,000.00	0.00	100.0%
Donations-Workers' Party	850.00	750.00	100.00	113.3%
Total Hospitality/Sponsorship Income	2,850.00	2,750.00	100.00	103.6%
Hunting Test/WC/CC Income				
Donations-General	252.50	0.00	252.50	100.0%
Entry Fees-CC	390.00	300.00	90.00	130.0%
Entry Fees-HRT Junior A & B	3,220.00	4,550.00	-1,330.00	70.8%
Entry Fees-HRT Master A & B	4,845.00	7,500.00	-2,655.00	64.6%
Entry Fees-HRT Senior	1,450.00	1,750.00	-300.00	82.9%
Entry Fees-WC	990.00	750.00	240.00	132.0%
Total Hunting Test/WC/CC Income	11,147.50	14,850.00	-3,702.50	75.1%
Merchandise Income				
Sales-Logo Apparel	3,879.00	5,250.00	-1,371.00	73.9%
Sales-Logo Pins	46.00	100.00	-54.00	46.0%
Sales-LRC Decals	72.00	0.00	72.00	100.0%
Sales-LRC Pins	0.00	0.00	0.00	0.0%
Sales-LRC Sweatshirts	0.00	0.00	0.00	0.0%
Sales-LRC Vests	0.00	0.00	0.00	0.0%
Sales-Mailing Fees	21.00	50.00	-29.00	42.0%
Total Merchandise Income	4,018.00	5,400.00	-1,382.00	74.4%
National Specialty Income				
Entry Fees-National	8,210.00	10,050.00	-1,840.00	81.7%
Entry Fees-The CGS	70.00	0.00	70.00	100.0%
Entry Fees-The Challenge	110.00	200.00	-90.00	55.0%
Total National Specialty Income	8,390.00	10,250.00	-1,860.00	81.9%
Obedience Trial Income				
Entry Fees-Obedience	2,890.00	3,000.00	-110.00	96.3%
Total Obedience Trial Income	2,890.00	3,000.00	-110.00	96.3%
Parent Club Specialty Income				
Entry Fees-Parent Club	7,290.00	10,050.00	-2,760.00	72.5%
Total Parent Club Specialty Income	7,290.00	10,050.00	-2,760.00	72.5%

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Raffle Income				
Cash Donations-Raffle	100.00			
State Basket Auction	0.00	500.00	-500.00	0.0%
Ticket Sales-Raffle	2,793.00	3,500.00	-707.00	79.8%
Total Raffle Income	2,893.00	4,000.00	-1,107.00	72.3%
Rally Trial Income				
Entry Fees-Rally	2,870.00	3,000.00	-130.00	95.7%
Total Rally Trial Income	2,870.00	3,000.00	-130.00	95.7%
Space Rental Income				
Fees-RV	1,180.00	750.00	430.00	157.3%
Fees-Vendor	1,250.00	500.00	750.00	250.0%
Total Space Rental Income	2,430.00	1,250.00	1,180.00	194.4%
Tracking Test Income				
Entry Fees-TD	280.00	240.00	40.00	116.7%
Entry Fees-TDX	550.00	300.00	250.00	183.3%
Total Tracking Test Income	830.00	540.00	290.00	153.7%
Trophy Income				
Trophy Fund Donation-Cash	4,118.00	3,500.00	618.00	117.7%
Total Trophy Income	4,118.00	3,500.00	618.00	117.7%
Total Income	66,708.79	70,395.00	-3,686.21	94.8%
Expense				
Administration Expense				
Event Treasurer Fees	500.00	500.00	0.00	100.0%
Lodging-Event Chair	0.00	0.00	0.00	0.0%
Lodging-Event Treasurer	463.69	315.00	148.69	147.2%
Meals	279.76	100.00	179.76	279.8%
Shipping/Mailing	437.08	500.00	-62.92	87.4%
Supplies	201.72	200.00	1.72	100.9%
Telephone	60.00	375.00	-315.00	16.0%
Travel	323.96	300.00	23.96	108.0%
Total Administration Expense	2,266.21	2,290.00	-23.79	99.0%
Advertising/Donation Expense				
Advertising Event	80.00	50.00	30.00	160.0%
Donation-Local Club(s)	600.00	400.00	200.00	150.0%
Logo Design Prize/Art Work	359.00	450.00	-91.00	79.8%
Total Advertising/Donation Expense	1,039.00	900.00	139.00	115.4%
Agility Trial Expense				
Equipment-Rental	2,555.58	1,378.00	1,177.58	185.5%
Facility Rental	250.00	250.00	0.00	100.0%
Fees/Permits	1,153.00	725.00	428.00	159.0%
Judges				
Judges-Fees	500.00	500.00	0.00	100.0%
Judges-Gifts	49.50	50.00	-0.50	99.0%
Judges-Lodging	0.00	75.00	-75.00	0.0%
Judges-Meals	30.00	100.00	-70.00	30.0%
Judges-Travel	0.00	113.00	-113.00	0.0%
Total Judges	579.50	838.00	-258.50	69.2%
Photographer				
Photographer-Lodging	75.00	84.00	-9.00	89.3%
Photographer-Meals	0.00	12.00	-12.00	0.0%
Total Photographer	75.00	96.00	-21.00	78.1%
Shipping/Mailing	0.00	25.00	-25.00	0.0%
Stewards/Workers				
Stewards/Workers-Fees	525.00	300.00	225.00	175.0%
Stewards/Workers-Meals	189.00	300.00	-111.00	63.0%
Total Stewards/Workers	714.00	600.00	114.00	119.0%

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	Jan - Nov 13	Budget	\$ Over Budget	% of Budget
Supplies	6.51	25.00	-18.49	26.0%
Telephone	0.00	25.00	-25.00	0.0%
Trial Secretary				
Trial Secretary-Fees	500.00	500.00	0.00	100.0%
Trial Secretary-Lodging	30.00			
Trial Secretary-Supplies	100.00	50.00	50.00	200.0%
Trial Secretary-Travel	80.30			
Total Trial Secretary	710.30	550.00	160.30	129.1%
Total Agility Trial Expense	6,043.89	4,512.00	1,531.89	134.0%
Banking Expense				
Banking-Service Charges	0.00	22.00	-22.00	0.0%
Supplies	19.00	35.00	-16.00	54.3%
Total Banking Expense	19.00	57.00	-38.00	33.3%
Buffet-BBQ Expense				
Meals	3,330.34	1,000.00	2,330.34	333.0%
Supplies	55.30	300.00	-244.70	18.4%
Total Buffet-BBQ Expense	3,385.64	1,300.00	2,085.64	260.4%
Catalog Expense				
Production	3,076.59	2,000.00	1,076.59	153.8%
Shipping/Mailing	0.00	50.00	-50.00	0.0%
Total Catalog Expense	3,076.59	2,050.00	1,026.59	150.1%
Educational Seminar Expense				
Equipment-Rental	255.68			
Facility Rental	647.36	500.00	147.36	129.5%
Fees	750.00	750.00	0.00	100.0%
Lodging	98.61	210.00	-111.39	47.0%
Meals	30.00	150.00	-120.00	20.0%
Refreshments	1,266.24	2,000.00	-733.76	63.3%
Supplies	0.00	190.00	-190.00	0.0%
Travel	138.99	200.00	-61.01	69.5%
Total Educational Seminar Expense	3,186.88	4,000.00	-813.12	79.7%
Health Clinic Expense				
Clinic Processing Fees	1,750.00	0.00	1,750.00	100.0%
Total Health Clinic Expense	1,750.00	0.00	1,750.00	100.0%
Hospitality/Sponsorship Expense				
Chair & Committee Gifts	506.01	150.00	356.01	337.3%
Decorations	190.65	300.00	-109.35	63.6%
Facility Rental-Workers' Party	0.00	0.00	0.00	0.0%
Lodging	105.00			
Refreshments-Afternoon	415.77	0.00	415.77	100.0%
Refreshments-General	29.43	1,000.00	-970.57	2.9%
Refreshments-Morning	500.00	1,500.00	-1,000.00	33.3%
Refreshments-Worker Meals	1,447.39	600.00	847.39	241.2%
Refreshments-Workers' Party	1,281.77	750.00	531.77	170.9%
Special Awards & Prizes	230.47	0.00	230.47	100.0%
Supplies	249.84	0.00	249.84	100.0%
Welcome Bags-Exhibitors	602.48	600.00	2.48	100.4%
Welcome Bags-Judges	231.75	315.00	-83.25	73.6%
Total Hospitality/Sponsorship Expense	5,790.56	5,215.00	575.56	111.0%
Hunting Test/WC/CC Expense				
Ammunition	252.50	300.00	-47.50	84.2%
Birds	3,745.00	4,025.00	-280.00	93.0%
Catalog	333.24	375.00	-41.76	88.9%
Equipment-Rental	788.22	480.00	308.22	164.2%
Facility Rental	1,000.00	1,200.00	-200.00	83.3%
Fees/Permits	529.50	700.00	-170.50	75.6%

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Judges				
Judges-Gifts	671.70	470.00	201.70	142.9%
Judges-Lodging	822.80	1,700.00	-877.20	48.4%
Judges-Meals	299.18	710.00	-410.82	42.1%
Judges-Travel	266.43	175.00	91.43	152.2%
Total Judges	2,060.11	3,055.00	-994.89	67.4%
Refreshments	0.00	200.00	-200.00	0.0%
Shipping/Mailing	29.74	125.00	-95.26	23.8%
Stewards/Workers				
Stewards/Workers-Fees	1,296.00	1,400.00	-104.00	92.6%
Stewards/Workers-Meals	440.19	450.00	-9.81	97.8%
Total Stewards/Workers	1,736.19	1,850.00	-113.81	93.8%
Supplies	68.20	50.00	18.20	136.4%
Telephone	0.00	25.00	-25.00	0.0%
Total Hunting Test/WC/CC Expense	10,542.70	12,385.00	-1,842.30	85.1%
Merchandise Expense				
Purchase-Logo Apparel	2,345.50	4,225.00	-1,879.50	55.5%
Purchase-Logo Pins	84.50	65.00	19.50	130.0%
Purchase-LRC Decals	72.00	0.00	72.00	100.0%
Purchase-LRC Pins	0.00	0.00	0.00	0.0%
Purchase-LRC Sweatshirts	0.00	0.00	0.00	0.0%
Purchase-LRC Vests	0.00	0.00	0.00	0.0%
Shipping/Mailing	12.55	50.00	-37.45	25.1%
Supplies	16.26	25.00	-8.74	65.0%
Total Merchandise Expense	2,530.81	4,365.00	-1,834.19	58.0%
National Specialty Expense				
Equipment-Rental	1,236.73	1,531.00	-294.27	80.8%
Facility Rental	375.00	375.00	0.00	100.0%
Fees/Permits	824.50	1,650.00	-825.50	50.0%
Judges				
Judges-Fees	200.00	200.00	0.00	100.0%
Judges-Gifts	123.50	135.00	-11.50	91.5%
Judges-Lodging	460.79	495.00	-34.21	93.1%
Judges-Meals	123.33	300.00	-176.67	41.1%
Judges-Travel	1,259.75	700.00	559.75	180.0%
Total Judges	2,167.37	1,830.00	337.37	118.4%
Photographer				
Photographer-Lodging	0.00	126.00	-126.00	0.0%
Photographer-Meals	0.00	18.00	-18.00	0.0%
Total Photographer	0.00	144.00	-144.00	0.0%
Stewards/Workers				
Stewards/Workers-Meals	45.00	310.00	-265.00	14.5%
Total Stewards/Workers	45.00	310.00	-265.00	14.5%
Superintendent				
Superintendent-Fees	2,449.62	2,155.00	294.62	113.7%
Superintendent-Lodging	140.85	236.00	-95.15	59.7%
Superintendent-Meals	0.00	140.00	-140.00	0.0%
Superintendent-Travel	94.57	90.00	4.57	105.1%
Total Superintendent	2,685.04	2,621.00	64.04	102.4%
Supplies	21.93			
Sweepstakes Prizes	1,061.00	1,300.00	-239.00	81.6%
The CGC	0.00	0.00	0.00	0.0%
The Challenge	0.00	100.00	-100.00	0.0%
The Top 20 Tribute	170.00	0.00	170.00	100.0%
Total National Specialty Expense	8,586.57	9,861.00	-1,274.43	87.1%

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Obedience Trial Expense				
Equipment-Rental	862.39	1,076.00	-213.61	80.1%
Facility Rental	250.00	250.00	0.00	100.0%
Fees/Permits	323.00	550.00	-227.00	58.7%
Judges				
Judges-Fees	100.00	300.00	-200.00	33.3%
Judges-Gifts	99.00	100.00	-1.00	99.0%
Judges-Lodging	295.83	315.00	-19.17	93.9%
Judges-Meals	73.78	100.00	-26.22	73.8%
Judges-Travel	105.00	113.00	-8.00	92.9%
Total Judges	673.61	928.00	-254.39	72.6%
Photographer				
Photographer-Lodging	0.00	84.00	-84.00	0.0%
Photographer-Meals	0.00	12.00	-12.00	0.0%
Total Photographer	0.00	96.00	-96.00	0.0%
Stewards/Workers				
Stewards/Workers-Meals	170.28	310.00	-139.72	54.9%
Stewards/Workers-Travel	100.00			
Total Stewards/Workers	270.28	310.00	-39.72	87.2%
Superintendent				
Superintendent-Fees	1,863.87	988.00	875.87	188.7%
Superintendent-Lodging	140.88	158.00	-17.12	89.2%
Superintendent-Meals	0.00	94.00	-94.00	0.0%
Superintendent-Travel	94.57	30.00	64.57	315.2%
Total Superintendent	2,099.32	1,270.00	829.32	165.3%
Supplies	6.51			
Total Obedience Trial Expense	4,485.11	4,480.00	5.11	100.1%
Parent Club Specialty Expense				
Equipment-Rental	431.19	565.00	-133.81	76.3%
Facility Rental	125.00	125.00	0.00	100.0%
Fees/Permits	755.50	1,400.00	-644.50	54.0%
Judges				
Judges-Fees	200.00	200.00	0.00	100.0%
Judges-Gifts	86.50	100.00	-13.50	86.5%
Judges-Lodging	302.15	390.00	-87.85	77.5%
Judges-Meals	123.34	250.00	-126.66	49.3%
Judges-Travel	726.15	575.00	151.15	126.3%
Total Judges	1,438.14	1,515.00	-76.86	94.9%
Photographer				
Photographer-Lodging	0.00	42.00	-42.00	0.0%
Photographer-Meals	0.00	6.00	-6.00	0.0%
Total Photographer	0.00	48.00	-48.00	0.0%
Stewards/Workers				
Stewards/Workers-Meals	27.00	125.00	-98.00	21.6%
Total Stewards/Workers	27.00	125.00	-98.00	21.6%
Superintendent				
Superintendent-Fees	1,556.18	1,443.00	113.18	107.8%
Superintendent-Lodging	70.44	79.00	-8.56	89.2%
Superintendent-Meals	0.00	47.00	-47.00	0.0%
Superintendent-Travel	47.29	30.00	17.29	157.6%
Total Superintendent	1,673.91	1,599.00	74.91	104.7%
Supplies	21.91			
Sweepstake Prizes	963.00	1,300.00	-337.00	74.1%
Total Parent Club Specialty Expense	5,435.65	6,677.00	-1,241.35	81.4%

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Raffle Expense				
Genetic Research Fund Donation	500.00	500.00	0.00	100.0%
Shipping/Mailing	0.00	50.00	-50.00	0.0%
Supplies	100.00	50.00	50.00	200.0%
Total Raffle Expense	600.00	600.00	0.00	100.0%
Rally Trial Expense				
Equipment-Rental	862.39	1,076.00	-213.61	80.1%
Facility Rental	250.00	250.00	0.00	100.0%
Fees/Permits	593.00	550.00	43.00	107.8%
Judges				
Judges-Fees	150.00	300.00	-150.00	50.0%
Judges-Gifts	99.00	100.00	-1.00	99.0%
Judges-Lodging	295.83	315.00	-19.17	93.9%
Judges-Meals	107.70	100.00	7.70	107.7%
Judges-Travel	206.68	203.00	3.68	101.8%
Total Judges	859.21	1,018.00	-158.79	84.4%
Photographer				
Photographer-Lodging	0.00	84.00	-84.00	0.0%
Photographer-Meals	0.00	12.00	-12.00	0.0%
Total Photographer	0.00	96.00	-96.00	0.0%
Stewards/Workers				
Stewards/Workers-Meals	108.00	310.00	-202.00	34.8%
Total Stewards/Workers	108.00	310.00	-202.00	34.8%
Superintendent				
Superintendent-Fees	1,863.87	988.00	875.87	188.7%
Superintendent-Lodging	140.88	158.00	-17.12	89.2%
Superintendent-Meals	0.00	94.00	-94.00	0.0%
Superintendent-Travel	94.57	30.00	64.57	315.2%
Total Superintendent	2,099.32	1,270.00	829.32	165.3%
Supplies	6.51			
Total Rally Trial Expense	4,778.43	4,570.00	208.43	104.6%
Ribbon/Rosette Expense				
Purchase-Ribbons/Rosettes	2,969.56	3,500.00	-530.44	84.8%
Supplies	0.00	50.00	-50.00	0.0%
Total Ribbon/Rosette Expense	2,969.56	3,550.00	-580.44	83.6%
Space Rental Expense				
Space Rental Fees-RV	840.00	625.00	215.00	134.4%
Space Rental Fees-Vendor	900.00			
Total Space Rental Expense	1,740.00	625.00	1,115.00	278.4%
Tracking Test Expense				
Facility Rental	200.00			
Fees/Permits	28.00	500.00	-472.00	5.6%
Judges				
Judges-Fees	100.00			
Judges-Gifts	99.00	100.00	-1.00	99.0%
Judges-Lodging	601.49	420.00	181.49	143.2%
Judges-Meals	86.22	200.00	-113.78	43.1%
Judges-Travel	273.02	113.00	160.02	241.6%
Total Judges	1,159.73	833.00	326.73	139.2%
Refreshments	22.03	75.00	-52.97	29.4%
Stewards/Workers				
Stewards/Workers-Meals	44.10	400.00	-355.90	11.0%
Total Stewards/Workers	44.10	400.00	-355.90	11.0%
Supplies	34.54	50.00	-15.46	69.1%
Total Tracking Test Expense	1,488.40	1,858.00	-369.60	80.1%

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Trophy Expense				
Engraving/Modifying	0.00	100.00	-100.00	0.0%
Purchase-Trophies	3,678.73	3,500.00	178.73	105.1%
Shipping/Mailing	15.31			
Total Trophy Expense	<u>3,694.04</u>	<u>3,600.00</u>	<u>94.04</u>	<u>102.6%</u>
Total Expense	<u>73,409.04</u>	<u>72,895.00</u>	<u>514.04</u>	<u>100.7%</u>
Net Income	<u>-6,700.25</u>	<u>-2,500.00</u>	<u>-4,200.25</u>	<u>268.0%</u>